# Annual Report

of the

# Montana Liquor Control Board

1968-1969



Helena, Montana July 1, 1968 through June 30, 1969

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# MONTANA LIQUOR CONTROL BOARD **OFFICERS**

### **BOARD MEMBERS**

ROBERT G. ARNOT Chairman of the Board

WALTER G. MORRIS

ROBIN MacNAB

F. B. WELSH JACK W. WILEY

### **ADMINISTRATIVE**

JOSEPH T. SHEA-Administrator

L. H. CHRISTENSEN-Assistant Administrator

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### LETTER OF TRANSMITTAL

TO HIS EXCELLENCY FORREST II. ANDERSON Governor of the State of Montana

THE HONORABLE JOHN A. DOWDALL State Examiner

In compliance with Section 4-227 of the State Liquor Control Act of Montana, the Montana Liquor Control Board presents herewith its report of operation for the twelve month period, beginning July 1, 1968 and ending June 30, 1969.

Jaek E. Wiley

Respectfully submitted,
MONTANA LIQUOR CONTROL BOARD

ROBERT G. ARNOT, Chairman Walter G. Morris F. B. Welsh Robin MaeNab

### GENERAL REVIEW

#### Revenue

The Montana Liquor Control Board which provides one of the largest sources of income for the state's general fund, completed the past fiscal year with the greatest distribution in the history of the department.

A record breaking \$9,902,985.27 was apportioned with \$9,001,137.13 going to the state general fund and another \$901,848.14 to counties and cities within the state.

Value of the liquor department to all Montana taxpayers is apparent in the fact that since its inception it has remitted in excess of 182 million dollars to the general fund for operation of the state.

In addition over 8½ million dollars have been distributed to counties and cities since 1957 when they were allowed by legislative action to participate in state liquor revenue.

Despite the increase of revenue to the state, efficient operation has averted any fundamental price increase at the retail level.

On the other side of the picture in hard liquor consumption Montana still remains fifth lowest among the eighteen control states and forty-fifth lowest in the nation.

#### Gross Sales

Montana's gross sales for the past fiscal year totaled \$27,055,444.01 exceeding those of the previous fiscal year by \$1,459,851.70, an increase of 5.70 percent. Net revenue from sales shows an increase of \$440,399.93 or 5.40 percent.

#### Administration

Stewardship of Montana's Liquor Control department is delegated to a five member board, and an administrator who serves as ex-officio secretary to the board and oversees all phases of the operation of the department.

Board members meet in two day sessions once a month for the purpose of making liquor purchases and conducting hearings in connection with license matters, as well as managing any other question which may arise pertaining to the administration of the Montana liquor control act and the Montana beer act.

### Departmental Operation

Both central office and central warehouse are located in one building in Helena.

All accounting for the entire system is carried on in the central office and all merchandise for the state's 150 retail outlets is handled through the Helena warehouse.

Stock records both in stores and warehouse are maintained and controlled under a perpetual inventory system requiring monthly physical inventories and regular audits. All central office records are audited periodically by the office of the Legislative Auditor.

#### Licensing Division

During the past year the department's licensing division which is headed by the assistant administrator, issued a total of 1,440 beer and liquor licenses; 151 on premise beer licenses; 480 off-premise beer licenses and 60 wholesale beer licenses.

Population-wise Montana has one tavern for every 467 persons, according to 1962 population estimate.

Hearing and transfer of licenses totaled 315 for the year.

Inspections made by the division's inspectors were more than 25,000.

### Warehouse Operation

Outbound shipments to state stores totaled 4,503 for the year, consisting of 562,361 cases.

This total outbound includes 10,820 repack cases which are eases made up of more than one item for smaller outlets which cannot handle more costly merchandise in full ease lots.

# COMPARATIVE BALANCE SHEET As of June 30, 1966 - 1967 - 1968 - 1969

ASSETS	1966	1967	1968	1969
Cash—Revolving Account	\$ 271,392.26	\$ 270,634.95	\$ 501,945.94	\$ 580,404.48
Earmarked Rev. Account	35,191.24	22,349.00	90,822.87	319,324.64
State Treasurer	104,617.00	103,333.44	94,044.34	92,015.58
Petty Cash Funds	5,180.00	5,240.00	5,315.00	5,565.00
	\$ 416,380.50	\$ 401,557.39	\$ 692,128.15	\$ 997,309.70
Inventory-Merchandise:				
Stores	\$1,853,315.56	\$1,930,234.64	\$1,986,609.02	\$2,045,572.85
Warehouse	1,411,978.02	1,846,700.55	1,716,534.86	1,735,523.19
	\$3,265,293.58	\$3,776,935.19	\$3,703,143.88	\$3,781,096.04
Fixed:				
Building	\$ 73,769.12	\$ 68,644.08	\$ 63,519.04	\$ 58,394.00
Machinery & Appliances	11,338.35	11,501.42	11,259.89	11,108.84
Furniture & Fixtures	26,827.08	16,869.47	8,850.05	13,208.73
	\$ 111,934.55	\$ 97,014.97	\$ 83,628.98	\$ 82,711.57
Prepaid Expenses:				
Federal Licenses	\$ 309.00	\$ 309.00	\$ 309.00	\$ 309.00
General Supplies	14,581.22	14,416.67	14,094.73	11,879.62
Sundry Office Supplies	1,742.56	2,202.79	2,106.85	2,035.16
Warehouse Supplies	1,051.93	2,269.74	2,074.36	2,334.36
Postage	663.60	1,412.31	564.54	1,025.80
Official Bonds	60.66	375.84	208.80	41.76
Insurance	16,036.77	7,449.77	23,422.36	16,749.28
Due from Distillers	15,505.88	6,278.44	5,281.08	15,321.57
Railway Claims	6,689.24	10,063.53	6,273.19	4,143.85
Railway Dining Car Account	1,049.62	1,130.19	1,033.47	582.20
Accounts Receivable	91.69	42.50	139.35	1,050.63
	\$3,851,390.80	\$4,321,458.33	\$4,534,408.74	\$4,916,590.54

### COMPARATIVE BALANCE SHEET (Continued)

As of June 30, 1966 - 1967 - 1968 - 1969

LIABILITIES		1966		1967		1968		1969
Accounts Payable  Beer-Liquor License Clearing Acct  Insurance Contingency	\$	641,049.65 16,380.46 25,000.00	\$	908,448.42 15,156.90 25,000.00	\$	748,810.92 5,942.80 25,000.00	\$	804,007.86 4,164.04 25,000.00
TOTAL LIABILITIES	\$	682,430.11	\$	948,605.32	\$	779,753.72	\$	833,171.90
Invested in Business, July 1		3,432,854.31 372.45 8,910,998.47	\$	3,168,960.69  9,301,586.59		3,372,853.01 129.70 9,863,791.90		3,754,655.02  0,231,748.89
	\$]	12,344,225.23	\$]	12,470,547.28	\$1	3,236,774.61	\$1	3,986,403.91
Less Distribution to State- County-City Treasurer	\$	9,175,264.54	\$	9,097,694.27	\$	9,482,119.59	\$	9,902,985.27
Invested in Business, June 30	\$	3,168,960.69	\$	3,372,853.01	\$	3,754,655.02	\$ -	4,083,418.64
	\$	3,851,390.80	\$	4,321,458.33	\$	4,534,408.74	\$	4,916,590.54

# RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE AND BEER REVENUE December 24, 1933 through June 30, 1969

LIQUOR DEPARTMENT				
Sales—LiquorLess State and County Tax	\$555,105,487.56 62,795,033.28			
Net Sales—Liquor Cost of Liquor Sold	\$492,310,454.28 359,408,507.04			
Profit—Liquor Sales  *Salcs-Permits  Discounts Earned  Other Income		\$132,901,947.24 1,447,960.80 1,060,433.99 730,265.92		
Less Total Expense			\$136,140,607.95 46,467,670.68	
Total Net Profit				\$ 89,672,937.27
LIQUOR LICENSE DEPARTMENT				
Liquor Licenses	\$ 15,845,980.00			
Total ReceiptsLess Expense		\$ 15,845,980.00 37,517.68		
Net Profit—Liquor License Dept.				\$ 15,808,462.32
BEER DEPARTMENT				
Net Receipts from State Board of Equalization for Period — Jan. 1, 1937 through Feb. 28, 1937	\$ 264,079.18 12,697,560.00 13,981,237.64 168,96			
Total ReceiptsLicenses		\$ 26,943,045.78 1,665.00		
Less Expense		\$ 26,941,380.78 130,734.26		
			\$ 26,810,646.52	
Less Surplus Transferred to General Fund by 1949 Law			5,000.00	
Net Profit—Beer Department				\$ 26,805,646.52
NET PROFIT				\$132,287,046.11
STATE EXCISE TAX				54,140,787.47
COUNTY LICENSE TAX				8,654,245.81
TOTAL NET INCOME				\$195,082,079.39

Obscontinued July 1, 1965 by 1965 Law.

### OPERATING STATEMENT — ALL DEPARTMENTS For the Years ended June 30, 1966 - 1967 - 1968 - 1969

MONTANA LIQUOR CONTROL BOARD	1965-1966	1966-1967	1967-1968	1968-1969
Sales—Liquor	\$23,335,386.44	\$24,500,751.32	\$25,595,592.31	\$27,055,444.01
Less State and County Tax	3,889,231.07	4,083,458.55	4,265,932.05	4,509,240.67
Net Sales—Liquor	\$19,446,155.37	\$20,417,292.77	\$21,329,660.26	\$22,546,203.34
Cost of Liquor Sold	14,008,452.74	14,711,819.35	15,156,807.62	15,918,796.11
Profit—Liquor Sales	\$ 5,437,702.63	\$ 5,705,473.42	\$ 6,172,852.64	\$ 6,627,407.23
Discount Earned	528.48	716.66	996.86	1,131.41
Other Income	43,668.64	41,464.05	46,442.12	37,406.36
Gross Profit	\$ 5,481,899.75	\$ 5,747,654.13	\$ 6,220,291.62	\$ 6,665,945.00
Less Total Expense Total Net Profit—	2,146,165.82	2,193,761.81	2,338,619.31	2,587,181.38
Liquor Sales Department	\$ 3,335,733.93	\$ 3,553,892.32	\$ 3,881,672.31	\$ 4,078,763.62
LIQUOR LICENSE DEPARTMENT				
Liquor Licenses Issued	\$ 529,320.00	\$ 508,070.00	\$ 518,770.00	\$ 496,200.00
Net Profit—Liquor License	\$ 529,320.00	\$ 508,070.00	\$ 518,770.00	\$ 496,200.00
BEER DEPARTMENT				
Beer Licenses Issued	\$ 467,635.00	\$ 446,045.00	\$ 465,345.00	\$ 448,335.00
Beer Tax Collected	\$ 689,078.47	\$ 710,120.72	\$ 732,072.54	\$ 699,209,60
Net Profit—Beer Department	\$ 1,156,713.47	\$ 1,156,165.72	\$ 1,197,417.54	\$ 1,147,544.60
Net Profit	\$ 5,021,767.40	\$ 5,218,128.04	\$ 5,597,859.85	\$ 1,147,544.60
NET PROFIT FROM OPERATIONS	\$ 5,021,767.40	\$ 5,218,128.04	\$ 5,597,859.85	\$ 5,722,508.22
STATE AND COUNTY TAX	\$ 3,889,231.07	\$ 4,083,458.55	\$ 4,265,932.05	\$ 4,509,260.67
TOTAL NET INCOME	\$ 8,910,998.47	\$ 9,301,586.59	\$ 9,863,791.90	\$10,231,748.89

# NET PROFITS FROM SALES OF LIQUOR AND LIQUOR PERMITS STATE AND COUNTY TAX, LIQUOR LICENSES, BEER LICENSES AND BEER TAX

### December 24, 1933 through June 30, 1969

### Net Profits from Sales of Liquor and Liquor Permits

	1934\$	722,214.57
	1935	1,134,386.56
	1936	1,552,477.88
	1937	1,688,731.78
	1938	1,374,790.88
	1939	1,364,445.13
	1940	1,401,235.66
	1941	1,530,374.48
	1942	1,994,472.61
	1943	2,045,450.67
	1944	1,852,609.84
	1945	1,814,539.25
	1946	2,901,552.04
	1947	2,521,892.89
	1948	2,673,560.59
°First 6 Mo.	1949	1,212,213.51
	1949-50	2,473,713.59
	1950-51	3,065,033.98
	1951-52	2,839,874.04
	1952-53	3,020,552.39
	1953-54	3,117,965.90
	1954-55	3,165,056.52
	1955-56	3,190,883.59
	1956-57	3,805,449.48
	1957-58	2,237,857.71
	1958-59	2,820,549,23
	1959-60	2,767,427.47
	1960-61	2,741,858.18
	1961-62	2,873,769.93
	1962-63	2,896,000.29
	1963-64	2,922,799.63
	1964-65	3,099,134.82
	1965-66	3,335,733.93
	1966-67	3,553,892.32
	1967-68	3,881,672.31
	1968-69	4,078,763.62

\$89,672,937.27

<sup>°</sup>For Fiscal Period – January through June 30, 1949. Established by laws of 1949.

### DISTRIBUTION OF LIQUOR PROFITS—REVENUE DERIVED FROM STATE AND COUNTY TAX AND LIQUOR LICENSE AND BEER DEPARTMENT

	Distribution of Profits	State Excise Tax	County License Tox		Beer Licenses and Taxes		Liquor Licenses		Total
1934\$	10,000.00	\$	\$	\$		\$		\$	10,000.00
1935	1,000,000.00								1,000,000.00
1936	1,400,000.00								1,400,000.00
1937	1,405,000.00	375,425.50			524,806.91		245,450.00		2,550,682.41
1938	1,500,521.70	428,924.30			495,000.00		279,600.00		2,704,046.00
1939	1,508,979.34	179,001.80			493,000,00		299,990.00		2,780,971.14
1940	1,305,000.00	519,987.66			502,300.00		267,115.00		2,594,402.66
1941	1,400,000.00	573,999.45			516,700,00		319,865.00		2,810,564.45
1942	1,500,000.00	737,320.28			496,021.56		314,863.19		3,048,205.03
1943	1,200,000.00	781,107.43			481,487.37		356,999.13		2,819,593.93
1944	611,740.69	951,169.51			638,078.08		511,200.00		2,712,188.28
1945	650,000.00	1,034,460.57			564,966.45		387,300.00		2,636,727.02
1946	2,000,000.00	1,359,983.77			629,026.72		468.150.00		4,457,160.49
1947	2,000,000.00	1,191,560.93			763,372.32		565,600.00		4,520,533.25
1948	5,000,000.00	1,245,013.38			761,362.45		545,000.00		7,521,375.83
1949°	1,250,000.00	566,292.84			475,665.98		439,300.00		2,731,258.82
1949-50	3,500,000.00	1,148,422.33			$7 \cdot 11,727.00$		520,900.00		5,911,049.33
1950-51	2,500,000.00	1,305,769.60			851,839.25		598,800.00		5,256,408.85
1951-52	2,800,000.00	1,292,680.56			861,471.70		659,400.00		5,613,552.26
1952-53	00.000,000,8	1,405,061.03			809,839.60		566,800.00		5,781,700.63
1953-54	3,250,000,00	1,371,135.29			820.015.94		559,900.00		6,001,051.23
1954-55	2,750,000,00	1,363,723.28			821,793.95		549,600.00		5,485,117.23
1955-56	3,250,000.00	1,402,694.87			829,239,30		550,500.00		6,032,434.17
1956-57	3,000,000,00	1,583,737.56			\$33.276.29		543.850.00		5,960,863.85
1957-58	3,000,000.00	1,328,856.30	561,875.52		\$27,173.03		537,450.00		6,255,354.85
1958-59	2,750,000.00	1,960.241.57	651,315.87		\$57,\$58.93		530,000.00		6,749,416.37
1959-60	2,750,000.00	2,573.515.48	643,378.87		1,032,889.41		527,100.00		7,526,883.76
1960-61	00.000,000.00	2,606,732.60	651,683.15		1,075,786.60		526,900,00		7,861,102.35
1961-62	3,500,000.00	2,683,586.70	670,896.67		1,071,684.12		517,400.00		8,443,567.49
1962-63	3,000,000.00	2,781.636.59	695,409.15		1,114,263.98		538,450.00		8,129,759.72
1963-64	2,500,000.00	2,789,153,15	697,288.29		1,123,407.48		514,500,00		7,624,348.92
1964-65	3,100,000.00	2,931,303.27	732,825.82		1,133,750.77		514,120.00		8,411,999.86
1965-66	3,600,000,00	3,111,3\$4.86	777.846.21		1,156,713.47		529,320,00		9,175,264.54
1966-67	3,350,000,00	3 266,766.84	816,691.71		1,156,165.72		508,070.00		9,097,694.27
1967-68	3,500,000,00	3,412,745.64	853,186.41		1,197,417.54		518,770.00		9,482,119.59
196S- <b>6</b> 9	3,750,000.00	3,607,392.53	901,848.14		1,147,541.60		496,200.00		9,902,985.27
\$	85,591,241.73	\$ 54,140,787.47	\$ 8,654,245.81	\$ 2	6,805,646.52	\$ 1	5,808,462.32	\$1	91,000,383.85

Total Distribution since Inception of the Montana Liquor Control Board

\$191,000,383.85

<sup>°</sup>For Fiscal Period-[anuary through June 30, 1949, Established by Laws of 1949,

# OPERATING STATEMENT — LIQUOR DEPARTMENT For the Year ended June 30, 1966 - 1967 - 1968 - 1969

LIQUOR DEPARTMENT	1965-1966	1966-1967	1967-1968	1968-1969		
Liquor Sales Less Tax	\$19,446,155.37	\$20,417,292.77	\$21,329,660.26	\$22,546,203.34		
Cost of Liquor Sold	14,008,452.74	14,711,819.35	15,156,807.62	15,918,796.11		
Gross Profit—Liquor	\$ 5,437,702.63	\$ 5,705,473.42	\$ 6,172,852.64	\$ 6,627,407.23		
Sales						
Discount Earned	528.48	716.66	996.86	1,131.41		
Other Income	43,668.64	$41,\!464.05$	46,442.12	37,406.36		
GROSS PROFIT	\$ 5,481,899.75	\$ 5,747,654.13	\$ 6,220,291.62	\$ 6,665,945.00		
OPERATING EXPENSES						
Federal Licenses	\$ 309.00	\$ 309.00	\$ 309.00	\$ 309.00		
Salaries & Commissions	1,399,545.45	1,437,759.81	1,536,496.97	1,689,943.33		
Rent	138,994.57	145,631.35	155,847.02	173,569.40		
Light-Water-Fuel	28,098.07	29,401.96	30,325.23	35,923.58		
Telephone & Telegraph	11,457.14	12,012.33	11,809.03	13,552.60		
General Supplies & Expense	63,683.46	62,339.06	62,010.45	71,222.84		
Postage	7,610.10	8,237.51	9,196.03	10,216.16		
Freight & Drayage	195,915.34	204,430.42	211,645.49	224,979.64		
Travel Expense	39,353.37	34,414.54	35,611.51	39,381.12		
Official Bonds	1,305.50	185.78	197.04	192.04		
Insurance	8,489.39	8,575.31	10,308.90	9,192.25		
Insurance Contingency	7,324.22	7,098.55	4,047.27	881.36		
Industrial Accident Insurance	20,505.77	17,284.10	21,627.60	21,908.70		
Professional Fees	6,560.00	6,292.00	5,730.00	18,438.00		
Repairs & Depreciation	37,738.16	33,167.10	29,349.32	34,843.73		
Breakage & Shortage	3,110.23	3,413.82	4,036.86	5,528.31		
Employee Benefits	94,375.27	106,030.78	125,043.72	149,391.09		
Store Audit & Examiner's Fee	40,975.69	35,198.39	42,466.13	45,664.73		
Machine Rentals	40,815.09	41,980.00	42,561.74	42,043.50		
TOTAL OPERATING EXPENSE	\$ 2,146,165.82	\$ 2,193,761.81	\$ 2,338,619.31	\$ 2,587,181.38		
NET PROFIT—LIQUOR DEPARTMENT	\$ 3,335,733.93	\$ 3,553,892.32	\$ 3,881,672.31	\$ 4,078,763.62		
State Excise Tax	3,111,384.86	3,266,766.84	3,412,745.64	3,607,392.53		
County License Tax	777,846.21	816,691.71	853,186.41	901,848.14		
TOTAL NET INCOME— LIQUOR DEPARTMENT	\$ 7,224,965.00	\$ 7,637,350.87	\$ 8,147,604.36	\$ 8,588,004.29		

### OPERATING STATEMENT — BEER DEPARTMENT For the Years ended June 30, 1966 - 1967 - 1968 - 1969

RECEIPTS:	1965-1966	1966-1967	1967-1968	1968-1969	
Beer Licenses Issued	\$ 467,635.00	\$ 446,045.00	\$ 465,345.00	\$ 448,335.00	
Beer Taxes	689,078.47	710,120.72	732,072.54	699,209.60	
Gross Receipts	\$1,156,713.47	\$1,156,165.72	\$1,197,417.54	\$1,147,544.60	
Net Receipts for Distribution	\$1,156,713.47	\$1,156,165.72	\$1,197,417.54	\$1,147,544.60	
Less Distribution by State Treasurer	\$1,156,713.47	\$1,156,165.72	\$1,197,417.54	\$1,147,544.60	

### OPERATING STATEMENT — LIQUOR LICENSE DEPARTMENT For the Years ended June 30, 1966 - 1967 - 1968 - 1969

RECEIPTS:	1965-1966	1966-1967	1967-1968	1968-1969
Liquor Licenses Issued	\$ 529,320.00	\$ 508,070.00	\$ 518,770.00	\$ 496,200.00
Net Receipts for Distribution	\$ 529,320.00	\$ 508,070.00	\$ 518,770.00	\$ 496,200.00
Less Distribution by State Treasurer	\$ 529,320.00	\$ 508,070.00	\$ 518,770.00	\$ 496,200.00

### TAXES PAID BY MONTANA BREWERS AND WHOLESALE BEER DEALERS

Great Falls Breweries, Inc	\$ 1965-66 156,371.00		<b>1967-68</b> 125,947.08		1968-69 42,304.77	\$	<b>Total</b> 458.611.09
Total	\$ 156,371.00	\$ 133,988.24	\$ 125,947.08	\$	42,304.77	\$	458,611.09
Wholesale Beer Dealers	\$ 532,707.47	\$ 576,132.48	\$ 606,125.46	\$	655,904.83	\$2	2,370,870.24
TOTAL	\$ 689,078.47	\$ 710,120,72	\$ 732,072,54	s	698,209,60	S2	.829.481.33

Year	Location	Store No.	Li	quor ales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1968 1969	AbsarokeeAbsarokee	167 167	\$ 6-	4,748.40 8,735.70	\$ 38,525.14 40,698.28	\$ 7,899.28 8,147.98	\$ 18,323.98 19,889.44
1968 19 <b>6</b> 9	AlbertonAlberton	138 138		7,714.00 8,848.50	40,481.14 40,885.75	7,361.69 8,380.59	19,871.17 19,582.16
1968 1969	Alzada Alzada	159 159		5,022.25 1,710.85	14,898.85 12,849.73	3,655.76 5,589,98	6,467.64 3,271.14
1968 1969	Anaconda	14 14		9,255.85 2,200.85	325,948.51 343,540.15	47,328.36 54,979.48	175,978.98 183,681.22
1968 1 <b>969</b>	Arlee	84 84		),159.90 ′,808.50	10,975.98 15,796.74	3,762.60 4,405.15	4,421.32 7,606.61
1968 1969	Ashland Ashland	88 88		,845.50 ,577.60	34,881.14 39,230.88	7,473.53 8,517.68	19,490.83 22,829.04
1968 1969	AugustaAugusta	81 81		2,802.15 3,714.00	19,507.05 19,924.20	6,222.68 7,176.61	7,072.42 6,613.19
1968 1969	Baker Baker	42 42		3,393.30 3,911.40	75,264.80 79,971.90	11,028.20 11,469.93	40,100.30 43,469.57
1968 1969	Belgrade Belgrade	76 76		,909.95 ,965.55	38,090.53 33,782.01	7,675.19 8,587.41	18,144.23 14,596.13
1968 1969	BeltBelt	63 63		,768.95 ,448.50	25,334.81 25,605.14	6,642.53 7,174.57	10,791.61 10,668.79
1968 19 <b>6</b> 9	Big Fork	179 179		,974.25 ,330.95	45,079,35 44,385.88	9,239.94 9,095.64	21,654.96 21,849.43
1968 1969	Big Sandy Big Sandy	97 97		,064.50 ,977.50	38,118.46 41,010.20	9,033.03 9,415.21	16,913.01 18,552.09
19 <b>68</b> 19 <b>6</b> 9	Big Timber Big Timber	17 17		,255.20 ,754.45	81,781.15 89,139.61	12,617.81 13,567.77	42,856.24 48,047.07
1968 1969	Billings Billings	$\frac{3}{3}$		,835.60 ,844.50	550,381.07 565,916.16	86,523.52 86,524.80	292,931.01 310,403.54
1968 1969	Billings Billings	4		,036.30 ,564.40	1,168,878.13 1,205,374.13	132,553.98 140,856.00	671,604.19 702,334.27
1969	Billings	5	150	,248.10	88,775.60	27,053.37	34,419.13
1968 1969	Birney	94 94		,708.60 ,660.80	12,552.32 15,179.95	3,176.67 3,831.02	6,979.61 8,649.83
1968 1969	Boulder Boulder	56 56		,456.60 ,050.15	41,217.01 43,736.05	7,697.70 8,930.95	20,541.89 21,383.15
1968 1969	Bozeman	9		,743.35 ,335.70	425,436.76 453,528.74	54,518.10 62,297.84	238,788.49 255,509.12
1968 1969	Brady Brady	153 153		,472.20 ,001.70	9,239.17 14,345.17	2,172.98 3,465.08	4,060.05 6,191.45
1968 1969	Broadus	40 40		,937.80 ,418.85	47,704.60 53,011.12	7,809.76 10,196.10	24,423.44 26,211.63
1968 1969	Browning	189 189		,404.15 ,262.30	160,729.15 161,613.99	28,056.92 29,553.67	99,618.08 98,094.64
19 <b>6</b> 8 1969	Butte.	2 2		,828.10 ,577.50	491,515.69 495,519.59	71,895.S0 77,553.12	267,416.61 268,504.79

Year	Location	Store No.	Liquor Sales	Cost of Merchaodise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1968 1969	Butte	116 116	\$ 968,994.55 1,046,902.95	\$ 573,953.87 616,615.15	\$ 83,175.10 90,672.38	311,865.58 339,615.42
1968 1969	Caseade Caseade	79 79	42,774.20 47,361.10	25,520,58 28,072.91	6,990.66 7,326.74	10,262.96 11,961.45
1968 1969	Chester	35 35	61,313.95 70,009.50	36,623.26 41,497.72	7,587.26 8,540.70	17,103.43 19,971.08
1968 1969	ChinookChinook	28 28	116,120.95 127,526.60	68,877.70 75,162.94	12,330.48 12,583.53	34,912.77 39,780.13
1968 1969	ChoteauChoteau	34 34	72,668.20 78,382.45	43,050.32 46,293.43	8,755.02 9,790.38	20,862.86 22,298.64
1968 1969	Cirele	47 47	62,451.10 67,679.15	37,212.56 40,048.36	8,218.00 9,091.61	17,020.51 18,539.18
1968 1969	Columbia Falls Columbia Falls	73 73	235,397.15 205,744.80	140,259.97 121,696.05	20,912.14 22,822.27	74,225.04 61,226.48
1968 1969	Columbus	16 16	78,436.40 82,7 <b>62</b> .90	46,627.23 49,034.14	9,743.95 9,287.00	22,065.22 24,441.76
19 <b>6</b> 8 1969	Conrad	33 33	159,514.20 151,052.55	94,711.61 89,232.22	16,842.95 16,667.5	17,959.67 45,152.79
1968 1969	Cooke City	146 146	15,877.10 17,640.90	9,401.35 10,366.61	2,165.36 2,431.10	4,310.39 4,843.19
1968 1969	CulbertsonCulbertson	89 89	55,154.90 69,462.55	32,790.25 41,079.82	8,328.8 8,592.1	14,035.82 19,790.58
1968 1969	Cut Bank	45 45	280,711.30 286,374.70	165,098.96 167,619.92	24,772.1° 26,166.9°	90,840.17 92,587.81
1968 1969	Darby Darby	85 85	29,716.85 36,140.35	17,703.10 21,394.58	5,943.9: 7,099.1:	6,069.83 7,646.58
1968 1969	Decker Decker	142 142	2,472.80	1,457.00 Closed Nove	484.66 mber 1, 1967 –	531.14
1968 1969	Deer Lodge Deer Lodge	11 11	187,500.05 200,801.30	111,888.00 119,115.46	18,906.30 20,137.89	56,705,75 61,547.95
1968 1969	Denton Denton	135 135	16,446.80 20,000.65	9,728.62 11,763.29	2,399.5 2,779.5	4,318.66 5,457.82
1968 1969	Dillon Dillon	$\frac{32}{32}$	313,361.50 328,452.15	185,367.51 192,949.16	25,217.7- 26,142.5	102,776.25 109,360,40
1968 1969	Drummond Drummond	68 68	41,439.10 48,066.20	24,736.70 28,479.70	7,548.2 7,706.4	9.154.16 11,880.05
1968 1969	Dupuyer Dupuyer	131 131	17,959.50 15,730.90	10,068.99 8,909.75	2,746.5 2,268.7	5,143.92 4,552,39
1968 1969	Dutton Dutton	113 113	31,413,20 35,075.65	18,701.41 20,779.78	5,857.3 7,172.7	6,854.44 7,123.10
1968 1969	East Helena East Helena	S3 S3	115,937.25 108,025.80	69,058.42 64,047.27	11,043.0 12,037.9	35,835.75 31,940.60
1965 1969	Ekalaka Ekalaka	41 41	39,373.50 36,429.30	23,478.49 21,583.57	7,242.7 7,334.4	8,652.26 7,511.29
1968 1969	Elliston	187 187	21,744.95 26,811.55	12,980.97 15,907.04	2,838.5 3,858.3	5,925.41 7,046.12

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Citics, Counties
1968 1969	EnnisEnnis	60 60	\$ 73,446.10 79,423.30	\$ 43,665.06 46,857.27	\$ 8,581.40 9,712.27	\$ 21,199.64 22,853.76
1968 1969	Eureka Eureka	69 69	115,378.10 114,977.65	68,838.05 68,150.20	12,464.31 11,652.44	34,075.74 35,175.01
1968 1969	FairfieldFairfield	130 130	58,957.25 59,192.25	35,174.32 35,067.53	7,509.42 8,457.36	16,273.51 15,667.36
1968 1969	FairviewFairview	$\frac{120}{120}$	34,841.15 35,653.75	20,693.74 21,019.23	5,334.01 5,640.17	8,813.40 8,994.35
1968 1969	FlaxvilleFlaxville	155 155	19,952.65 19,874.95	11,919.85 11,809.92	3,038.91 2,851.82	4,993.89 5,213.21
19 <b>6</b> 8 19 <b>6</b> 9	ForsythForsyth	23 23	149,057.45 169,745.90	87,679.09 99,210,75	12,783.93 13,630.39	48,594.43 56,904.76
1968 1969	Fort BentonFort Benton	31 31	93,843.75 86,147.65	55,898.39 50,982.40	9,590.31 9,338.67	28,355.05 25,826.58
1968 1969	FroidFroid	92 92	19,00 <b>6</b> .30 16,473.95	11,349.04 9,751.70	2,684.36 2,435.67	4,972.90 4,286.58
1968 1969	FrombergFromberg	91 91	55,698.00 55,698.00	33,199.17 32,897.79	7,214.33 8,223.48	15,468.50 14,576.73
1968 1969	GardinerGardiner	58 58	45,799.40 47,204.85	27,198.82 27,878.94	7,438.90 8,166.54	11,161.68 11,159.37
1968 1969	GeraldineGeraldine	125 125	19,042.55 18,327.90	11,342.77 10,827.76	2,704.62 2,834.87	4,995.16 4,665.27
1968 1969	GeyserGeyser	156 156	13,681.10 14,932.90	8,134.44 8,846.02	1,871.07 2,103.84	3,675.59 3,983.04
1968 1969	Glasgow Glasgow	24 24	298,951.65 266,208.05	177,040.10 156,884.52	28,718.16 25,929.58	93,193.39 83,393.9 <b>5</b>
1968 1969	Glasgow Air Force Base. Glasgow Air Force Base.	$\frac{102}{102}$	167,592.30 18,738.25	99,021.24 11,090.60	$\substack{22,345.97\\2,627.37}$	46,225.09 5,020.28
1968 1969	GlendiveGlendive	$\begin{array}{c} 21 \\ 21 \end{array}$	290,296.35 331,631.65	172,623.22 196,248.11	25,047.73 27,985.53	92,625.40 107,398.01
1968 1969	Great FallsGreat Falls	139 139	1,241,131.65 1,180,552.60	734,716.69 692,640.30	93,627.29 94,708.81	412,787.67 393,203.49
1968 1969	Great Falls	140 140	942,053.80 969,444.25	555,714.14 567,746.81	76,171.03 81,437.78	310,168.63 320,259.66
1968 1969	Great FallsGreat Falls	141 141	671,744.30 807,314.30	399,110.96 476,766.60	59,109.62 72,032.47	213,523.72 258,515.23
1968 1969	Hamilton Hamilton	18 18	211,107.65 227,574.40	125,144.14 134,031.54	19,923.65 22,559.59	66,039.86 70,983.27
1968 1969	Hardin Hardin	37 37	280,808.55 300,499.30	162,544.94 172,229.46	$\frac{22,788.87}{24,220.64}$	95,474.74 104,049.20
1968 1969	Harlem	98 98	114,520.00 114,504.25	66,324.59 65,793.39	10,776.41 11,535.60	37,419.00 37,175.26
19 <b>6</b> 8 1969	Harlowton	38 38	95,420.95 101,654.90	56,768.87 60,176.90	9,445.09 10,214.82	29,206,99 31,263,18
1968 1969	Havre	26 26	556,480.45 581,873.90	329,938.81 342,940.06	41,555.69 45,509.08	184,985.95 193,424.76

Year	Location	Store No.	Laquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1968 1969	HelenaIlelena	1	\$ 1,293,541.35 1,425,582.75	\$ 766,853.22 839,648.25	\$ 90,090.79 106,871.60	\$ 436,597.34 479,062.90
1968 1969	Highwood	166 166	13,870.60 22,241.85	8,228.93 13,133.95	2,125.11 2,956.70	3,516.56 6,151.20
1968 1969	Hingham Hingham	123 123	48,099.00 50,403.40	28,716.99 29,962.22	7,298.69 7,469.42	12,083.32 12,971.76
1968 1969	Hinsdale	180 180	12,406.30 11,456.85	7,395.87 6,752.75	1,937.26 1,799.13	3,073.17 2,904.97
1968 1969	Hobson	161 161	37,318.85 37,914.80	22,295.94 22,543.34	6,651.76 6,804.34	8,371.15 8,567.12
1968 1969	Hot Springs	61 61	50,796.05 53,093.60	30,184.01 31,406.64	8,073.26 8,515.33	12,538.78 13,171.63
1968 1969	HyshamIlysham	10 10	30,786.00 28,846.00	18,393.72 17,119.41	5,717.38 5,917.69	6,674.90 5,808.90
1968 1969	JaeksonJaekson	188 188	15,226.10 15,904.05	9,031.80 9,370.09	2,035.81 2,192.03	4,158.49 4,341.93
1968 1969	Jordan Jordan	$\frac{46}{46}$	41,338.50 41,325.80	24,632.02 24,449.19	7,280.87 7,329.39	9,425.61 9,547.22
1968 1969	KalispellKalispell	12 12	S14,156.30 S44,134.70	483.033.02 497,341.33	60,973.50 68,343.86	270.149.78 278,449.51
1968 1969	Kevin	111 111	20,803.30 24,021.30	12,382.70 14,225.76	2,893.11 3,250.32	5,527.49 6,545.22
1968 1969	LaurelLaurel	65 65	183,262.50 198,787.60	109,164.88 117,735.47	17,872.34 19,195.44	56,225.28 61,856.69
1968 1969	Lewistown Lewistown	15 15	338,211.40 409,504.50	201,302.37 241,923.79	27,758.33 34,856.94	109,150.70 132,723.77
1968 1969	LibbyLibby	6 6	354,481.10 383,584.40	211,212.65 226,941.33	29,239.46 31,870.42	114,028.99 124,772.65
1968 1969	LimaLima	82 82	30,491.40 30,007.60	18,194.71 17,752.80	6,300.89 7,237.02	5,995.80 5,017.78
1968 1969	Lincoln	112 112	52,910.70 52,634.10	31,550.23 31,301.85	7,568.42 7,322.16	13,792.05 14,010.09
1968 1969	LivingstonLivingston	8 8	368,847.80 407,958.20	219,018.16 240,928.64	27,145.24 30,928.17	122,684.40 136,101.39
1968 1969	Malmstrom Air Base Malmstrom Air Base	175 175	221,550.50 236,557.95	131,024.19 139,167.28	30,862.54 33,505.87	59,663.77 63,884.80
1968 1969	MaltaMalta	22 22	130,779.20 125,775.75	77,680.12 74,184.48	12,819.85 12,855.67	40,279.23 38,735.60
1968 1969	Manhattan Manhattan	121 121	46,010.00 53,199.75	27,507.43 31,566.84	6,359.30 8,267.08	12,143.27 13,3 <b>6</b> 5,83
1968 1969	Martinsdale Martinsdale	66 66	8,518.20 13,143.25	5,087.13 7,780.50	1,275.14 1,830.74	2,155.93 3,532.01
1968 1969	Medicine Lake Medicine Lake	90 90	25,821.35 26,076.95	15,165.70 15,390.67	3,528.68 5,194.89	7,126.97 5,491.39
19 <b>6</b> 8 19 <b>6</b> 9	MelstoneMelstone	136 136	13,001.60 16,786.30	7,776.27 9,986.99	1,930.82 2,374.59	3,294.51 4,424.72

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1968	Miles CityMiles City	13	\$ 472,583.10	\$ 280,828.44	\$ 35,550.21	\$ 156,204.45
1969		13	517,935.45	305,646.41	44,437.00	167,852.04
1969	Missoula	170	449,512.85	265,468.45	46,998.59	137,045.81
1968	Missoula	171	1,888,868.40	1,116,587.07	127,493.38	644,787.95
1969	Missoula	171	1,649,931.10	966,247.75	127,7 <b>6</b> 4.38	555,918.97
1968	Nashua	95	37,218.20	22,030.67	6,435.25	8,752.28
1969		95	38,951.85	22,843.50	6,136.27	9,972.08
1968	Neihart	154	16,129.60	9,544.93	2,401.94	4,182.73
1969		154	24,947. <b>6</b> 5	14,755.84	3,661.73	6,530.08
1968	Noxon	129	31,068.70	18,440.63	5,153.88	7,474.19
1969		129	31,928.70	18,863.38	6,396.87	6,668.45
1968	Opheim	152	34,075.30	20,377.66	5,931.87	7,765.77
1969		152	29,874.20	17,789.53	5,686.41	6,398.26
1968	Ovando	57	32,343.30	19,267.34	4,730.59	8,345.37
1969		57	32,752.20	19,389.74	5,509.92	7,852.54
1968	Paradise	184	48,785.55	29,157.83	6,256.64	13,371.08
1969	Paradise	184	59,635.10	35,541.19	7,081.64	17,012.27
1968	Philipsburg	25	74,422.60	44,249.20	8,531.56	21,641.84
1969	Philipsburg	25	65,533.05	38,682.50	8,915.55	17,935.00
1968	PlainsPlains	108	54,635.25	32,630.45	7,063.46	14,941.34
1969		108	47,230.40	28,049.82	8,260.28	10,920.30
1968	Plentywood Plentywood	53	205,686.80	122,847.92	21,399.44	61,439.44
1969		53	212,767.60	126,213.23	23,843.72	62,710.65
1968	Polson	54	267,149.95	158,391.30	25,086.28	\$3,672.37
1969		54	276,203.70	162,637.86	25,037.09	\$8,528.75
1968	Poplar	$\begin{array}{c} 100 \\ 100 \end{array}$	122,999.80	69,378.37	10,805.43	42,816.00
1969	Poplar		134,821.05	74,873.05	13,343.92	46,604.08
1968	Red LodgeRed Lodge	27	195,091.15	115,840.69	18,640. 73	60,609.73
1969		27	205,609.60	121,417.25	21,157.20	63,035.15
1968	Richey	96	11,852.70	7,046.51	1,632.59	3,173.60
1969		96	15,164.55	8,978.05	2,175.94	4,010.56
1968	Ronan Rona Rona	101	117,990.45	70,102.74	12,153.72	35,733.99
1969		101	131,297.80	77,572.06	12,443.04	41,282.70
1968	RoundupRoundup	44	117,009.35	69,407.86	11,252.68	36,348.81
1969		44	122,031.20	71,960.14	12,006.68	38,064.38
1968	Roy	158	11,977.35	7,087.46	1,674.68	3,215.21
1969		158	13,769.95	8,114.96	1,905.46	3,749.53
1968	RyegateRyegate	48	46,910.80	28,035.89	6,533.07	12,341.84
1969		48	47,115.65	27,987.87	6,510.28	12,617.50
1968	Saco	103	23,649.95	14,152.72	4,072.69	5,424.54
1969		103	44,707.55	26,630.79	5,485.85	12,590.91
1968	St. IgnatiusSt. Ignatius	74	81,719.60	47,770.08	8,969.54	24,979.98
1969		74	78,262.10	45,330.43	10,122.31	22,809.36
19 <b>6</b> 8	St. Regis	185	50,677.90	30,237.93	6,850.76	13,589.21
19 <b>6</b> 9		185	47,088.60	27,893.85	6,494.68	12,700.07

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	St	Acturn to ate, Cities, Counties
1968 1969	ScobeyScobey	51 51	\$ 84,287.10 87,489.65	\$ 50,258,87 51,843.36	\$ $10,\!222.01 \\ 10,\!485.59$	\$	23,806.22 25,160.70
1968 1969	Seeley LakeSeeley Lake	122 122	37,103.70 45,776.95	22,009.40 27,055.10	6,005.99 $6,917.44$		9,088.31 11,804.41
1968 1969	ShelbyShelby	29 29	217,204.35 214,436.40	128,957.12 126,550.90	20,788.00 21,837.74		67,459.23 66,047.76
1968 1969	SheridanSheridan	105 105	35,319.90 37,241.30	21,011.48 21,993.59	6,300.00 7,419.37		8,079.74 7,828.34
1968 1969	SidneySidney	50 50	253,928.70 296,444.40	151,468.98 175,883.30	24,721.88 25,844.11		77,737.84 94,716.99
1968 1969	StanfordStanford	43 43	36,952.95 39,558.30	21,975,66 23,329,13	5,931.69 6,027.56		9,045.60 10,201.61
1968 1969	StevensvilleStevensville	115 115	44,342.30 44,749.95	26,344.34 26,379.58	6,683.53 6,268.41		$11,\!314.43 \\ 12,\!101.96$
1968 1969	StockettStockett	99 99	24,831.00 26,724.75	14,670.88 15,712.93	3,163.08 3,650.40		6,997.04 7,361.42
1968 1969	Sunburst Sunburst	126 126	27,499.40 27,787.10	16,389.23 16,496.98	5,984.48 5,386.83		5,125.69 5,903.29
1968 1969	Superior Superior	30 30	54,757.50 71,160.35	32,662.94 42,141.99	8.010.88 9,106.91		14,083.68 19,911.45
1968 1969	Sweetgrass Sweetgrass	80 80	33,095.85 33,113.80	19,737.21 19,619.61	6,153.03 6,994.93		7,205.61 6,499.26
1968 1969	Terry	20 20	42,398.00 48,598.45	25,179.98 28,712.68	6,933.90 8,244.11		10,284.12 11,641.66
1968 1969	Thompson Falls	7 7	67,940.05 70,790.65	40,454.52 41,762.32	7,722.87 8,384.83		19,762.66 20,643.50
19 <b>6</b> 8 19 <b>6</b> 9	Three Forks	72 72	65,465.30 73,693.20	39,024.45 43,652.32	7,974.95 8,764.28		18,465.90 21,276.60
1968 1969	Townsend	49 49	74,638.40 81,993.40	44,427.42 48,659.99	8,986.39 10,267.43		21,224.59 23,065.98
19 <b>6</b> 8 19 <b>6</b> 9	Troy	70 70	105,639.20 98,434.20	62,788.32 58,061.10	10,362.72 10,812.03		32,488.16 29,561.07
1968 1969	Turner Turner	157 157	15,428.60 14,162.20	9,052.76 8,198.51	2,193.94 2,076.43		4,181.90 3,887.26
1968 1969	Twin Bridges Twin Bridges	77 77	59,331.85 59,016.70	35,365.94 34,929.46	6,963.03 7,053.00		17,002.88 17,034.24
1968 1 <b>96</b> 9	ValierValier	78 78	40,202.65 42,050.05	23,829.70 24,779.49	7,274.79 7,727.03		9,098.16 9,543.53
1968 1969	Victor	172 172	55,281.50 55,461.55	32,949.58 32,693.98	6,590.57 6,662.80		15,741.35 16,104.77
1968 1969	Virginia City Virginia City	55 55	22,952.30 24,138.50	13,692.92 14,236.46	5,393.93 2,894.95		3,865.45 7,007.09
1968 1969	Walkerville Walkerville	137 137	205,571.50 215,100.00	122,275.76 127,135.68	20,658.17 22,245.92		62,637.57 65,718.40
1968 1969	Westby	93 93	20,667.35 22,006.80	12,362.93 13,078.81	2,903.17 3,104.92		5,401.25 5,823.07

Year	Location	Store No.		Liquor Sales		Cost of Merchandise Sold		Share of All Operating Costs	Return to State, Cities, Couoties
1968 1969	West Glacier West Glacier	62 62	\$	22,934.15 23,864.50	\$	13,757.76 13,988.54	\$	2,759.09 2,774.99	\$ 6,417.30 7,100.97
1968 1969	West Yellowstone West Yellowstone	59 59		192,289.80 201,962.05		114,236.95 119,152.83		15,260.32 16,218.65	62,792.53 66,590.57
1968 1969	WhitefishWhitefish	64 64		278,041.10 295,684.55		165,363.81 174,648.58		22,735.73 25,446.31	89,941.56 95,589.66
19 <b>6</b> 8 19 <b>6</b> 9	WhitehallWhitehall	$\begin{array}{c} 104 \\ 104 \end{array}$		75,001.50 74,970.95		44,571.08 44,411.88		8,611.18 9,394.23	21,819.24 21,164.84
1968 1969	White Sulphur Springs White Sulphur Springs	36 36		64,338.90 67,009.10		38,001.62 39,239.88		8, <b>6</b> 97.94 9,280.00	17,639.34 18,489.22
1968 1969	WibauxWibaux	19 19		47,885.35 47,779.35		28,520.17 28,222.06		7,314.30 8,121.84	12,050.88 11,435.45
1968 1969	WilsallWilsall	117 117		25,759.45 25,972.05		15,304.92 15,354.49		3,772.10 5,859.33	6,682.43 4,758.23
1968 1969	Winifred	160 160		10,606.10 11,863.70		6,333.29 7,025.86		1,445.41 1,771.49	2,827.40 3,066.35
1968 1969	Winnett	39 39		19,455.05 17,583.50		11,548.96 10,390.67		5,080.32 5,228.16	2,825.77 1,964.67
1968 1969	Wisdom	$\begin{array}{c} 71 \\ 71 \end{array}$		37,998.10 39,618.60		22,619.48 23,479.55		6,081.73 5,759.49	9,296.89 10,379.56
1968 1969	Wolf Point Wolf Point	52 52		216,620.65 235,608.20		126,631.83 137,012.18		20,429.20 22,251.11	69,559.62 76,344.91
1968 1969	Worden Worden	118 118		47,380.50 47,508.90		28,281.29 28,164.54		7,027.62 7,546.09	12,071.59 11,798.27
1968 1969	"A" Store			899.75 375.00		747.42 311.55			152.33 63.45
1968 1969	Dining Car Dining Car			41,284.70 38,697.28		24,874.77 23,267.88			16,409.93 15,429.40
1969	Airlines			3,973.02		2,399.49			1,573.53
1968	Total		\$2	5,595,592.31	\$1	5,156,807.62	\$ :	2,338,619.31	\$ 8,100,165.38
	Discount Earned								996.86
	Other Income								46,442.12

\$ 8,147,604.36

County	Store No.	City	Population By County 1960 Census		Gross Sales	Percent of Total Sales
Beaverhead	32 71 82 188	Dillon Wisdom Lima Jackson		\$	328,452.15 39,618.60 30,007.60 15,904.05	
			7,194	\$	413,982.40	1.53%
Big Horn	37	Hardin			300,499.30	
			10,007	\$	300,499.30	1.11%
Blaine	28 98 157	Chinook Harlem Turner			127,526.60 114,504.25 14,162.20	
			8,091	\$	256,193.05	.95%
Broadwater	49	Townsend		_	81,993.40	
			2,804	\$	81,993,40	.30%
Carbon	27 91	Red Lodge Fromberg			205,609.60 55,698.00	
			8,317	\$	261,307.60	.97%
Carter	41 159	Ekalaka Alzada		<u> </u>	36,429.30 21,710.85	
			2,493	\$	58,140.15	.22%
Cascade	139 140 141 175 79 63 99 154	Great Falls Great Falls Great Falls Malmstrom AFB Cascade Belt Stockett Neihart			1,180,552.60 969,444.25 807,314.30 236,557.95 47,361.10 43,448.50 26,724.75 24,947.65	
			73,418	\$	3,336,351.10	12.33%
Choteau	31 97 166 125	Fort Benton Big Sandy Highwood Geraldine			86,147.65 68,977.50 22,241.85 18,327.90	
			7,348	S	195,694.90	.72°°
Custer	13	Miles City			517,935.45	
			13,227	\$	517,935,45	1.91%
Daniels	51 155	ScobeyFlaxville			87,489.65 19,874.95	
			3,755	\$	107,364.60	.39%

County	Store No.	City	Population By County 1960 Census		Gross Sales	Percent of Total Sales
Dawson	21 96	Glendive Richey		\$	331,631.65 15,164.55	
			12,314	\$	346,796.20	1.28%
Deer Lodge	14	Anaconda			582,200.85	
			18,640	\$	582,200.85	2.15%
Fallon	42	Baker		_	134,911.40	
			3,997	\$	134,911.40	.49%
Fergus	135 135 158 160	Lewistown Denton Roy Winifred			409,504.50 20,000.65 13,769.95 11,863.70	
			14,018	\$	455,138.80	1.68%
Flathead	12 64 73 179 62	Kalispell Whitefish Columbia Fall Big Fork West Glacier			844,134.70 295,684.55 205,744.80 75,330.95 23,864.50	
			32,965	\$	1,444,759.50	5.34%
Gallatin	9 59 72 76 121	Bozeman West Yellowstone Three Forks Belgrade Manhattan			771,335.70 201,962.05 73,693.20 56,965.55 53,199.75	
			26,045	\$	1,157,156.25	4.28%
Garfield	46	Jordan		_	41,325.80	
			1,981	\$	41,325.80	.15%
Glacier	189 45	Browning Cut Bank		_	289,262.30 286,374.70	
			11,565	\$	575,637.00	2.13%
Golden Valley	48	Ryegate		_	47,115.65	
Comito	25	plate 1	1,203	\$	47,115.65	.17%
Granite	68	Philipsburg Drummond			65,533.05 48,066.20	
			3,014	\$	113,599.25	.42%
Hill	26 123	HavreHingham			581,873.90 50,403.40	
			18,653	\$	632,277.30	2.34%

County	Store No.	City	Population By County 1960 Census	Gross Sales	Percent of Total Sales
Jefferson	104 56	Whitehall Boulder		\$ 74,970.95 74,050.15	
			4,297	\$ 149,021.10	.55%
Judith Basin	43 161 156	Stanford Hobson Geyser		39,558.30 37,914.80 14,932.90	
			3,085	\$ 92,406.00	.34%
Lake	. 54 101 74 81	Polson		276,203.70 131,297.80 78,262.10 27,808.50	
			13,104	\$ 513,572.10	1.90°°
Lewis & Clark	1 83 112 198 81 197 199	Helena East Helena Lincoln Dining Car Augusta Airlines A Store		1,425,582.75 108,025.80 52,634.10 38,697.28 33,714.00 3,973.02 375.00	
			28,006	\$ 1,663,001.95	6.15°°
Liberty	35	Chester		70,009.50	
			2,624	\$ 70,009.50	.26°%
Lincoln	6 69 70	Libby . Eureka Troy		383,584.40 114,977.65 98,434.20	
			12,537	\$ 596,996.25	2.21°°
Madison	60 77 105 55	Ennis Twin Bridges Sheridan Virginia City		79,423.30 59,016.70 37,241.30 24,138.50	
			5,211	\$ 199,819.80	.74°
McCone	47	Circle		67,679.15	
			3,321	\$ 67,679.15	.25°-
Meagher	36 66	White Sulpur Springs . Martinsdale		67,009.10 13,143.25	
			2,616	\$ 80,152.35	.30%
Mineral	30 138 185	Superior Alberton St. Regis		71,160.35 68,848.50 47,088.60	
			3,037	\$ 187,097.45	.69%

County	No.	City	Population By County 1960 Census	Gross Sales	Percent of Total Sales
Missoula	171 170 122	Missoula Missoula Seely Lake		\$ 1,649.931.10 449,512.85 45,776.95	
			44,663	\$ 2,145,220.90	7.93%
Musselshell	44 136	Roundup Melstone		122,031.20 16,786.30	
			4,888	\$ 138,817.50	.51%
Park	8 58 117 146	Livingston Gardiner Wilsall Cooke City		407,958.20 47,204.85 25,972.05 17,640.90	
			13,168	\$ 498,776.00	1.84%
Petroleum	39	Winnett		17,583.50	
			894	\$ 17,583.50	.06%
Phillips	103	Malta Saeo		125,775.75 44,707.55	
			6,027	\$ 170,483.30	.63%
Pondera	33 78 153 131	Conrad Valier Brady Dupuyer		151,052.55 42,050.05 24,001.70 15,730.90	
			7,653	\$ 232,835.20	.86%
Powder River	40	Broadus		89,418.85	
			2,485	\$ 89,418.85	.33%
Powell	11 57 187	Deer Lodge Ovando Elliston		200,801.30 32,752.20 26,811.55	
			7,002	\$ 260,365.05	.96%
Prairie	. 20	Terry		48,598.45	
			2,318	\$ 48,598.45	.18%
Ravalli	18 172 115 85	Hamilton Vietor Stevensville Darby		227,574.40 55,461.55 44,749.95 36,140.35	
			12,341	\$ 363,926.25	1.35%
Richland	50 120	Sidney Fairview		 296,444.40 35,653.75	
			10,504	\$ 332,098.15	1.23%

County	No.	City	Population By County 1960 Census		Gross Sales	Percent of Total Sales
Roosevelt	52 100 89 92	Wolf Point Poplar Culbertson Froid		\$	235,608.20 134,821.05 69,462.55 16,473.95	
			11,731	\$	456,365.75	1.69%
Rosebud	23 88 94	Forsyth			169,745.90 70,577.60 27,660.80	
			6,187	\$	267,984.30	.99%
Sanders	7 184 61 108 129	Thompson Falls Paradise Hot Springs Plains Noxon			70,790.65 59,635.10 53,093.60 47,230.40 31,928.70	
			6,880	\$	262,678.45	.97%
Sheridan	53 90 93	Plentywood Medicine Lake Westby			212,767.60 26,076.95 22,006.80	
			6,458	\$	260,851.35	.96%
Silver Bow	$   \begin{array}{c}     116 \\     2 \\     137   \end{array} $	Butte Butte Walkerville			1,046,902.95 841,577.50 215,100.00	
			464,54	\$	2,103,580.45	7.78%
Stillwater	16 167	Columbus Absarokee			\$2,762.90 68,735.70	
			5,526	\$	151,498.60	.56%
Sweetgrass	17	Big Timber		1	150,754.45	
			3,290	\$	150,754.45	.56%
Teton	130 113	Choteau Fairfield Dutton			78,382.45 59,192.25 35,075.65	
			7,295	\$	172,650.35	.64%
Toole	29 80 126 111	Shelby Sweetgrass Sunburst Kevin			214,436.40 33,113.80 27,787.10 24,021.30	
Treasure	10	Hysham	7,904	\$	299,358.60 28,846.00	1.10%
11CaSuIC	10	11,0114111	1,345	\$		.11%
					,	

### SALES AND POPULATIONS BY COUNTIES

July 1, 1968 through June 30, 1969

County	Store No.	City	Population By County 1960 Census		Gross Sales	Percent of Total Sales
Valley	95 152 102 180	Glasgow Nashua Ophiem Glasgow AFB Hinsdale		\$	266,208.05 38,951.85 29,874.20 18,738.25 11,456.85	
			17,080	\$	365,229.20	1.35%
Wheatland	38	Harlowton			101,654.90	
			3,026	\$	101,654.90	.38%
Wibaux	19	Wibaux			47,779.35	
			1,698	\$	47,779.35	.18%
Yellowstone	4 3 5 65 118	Billings Billings Billings Laurel Worden			2,048,564.40 962,844.50 150,248.10 198,787.60 47,508.90	
			79,016	\$	3,407,953.50	12.60%
				\$2	7,055,444.00	100.00%

### CLASSIFICATION OF SALES BY CASES Fiscal year ending June 30, 1969

				-	-						
Classification	Gal	⅓ Gal.	Quart	Fifth	Pint	Tenth	Half Pint	Min.	3.5	Total	Percent
BONDED WISHKEY American Bourbon				3,038	41	20	6	4		3,109	
TOTAL				3,038	41	20	6	4		3,109	.56%
STRAIGHT WHISKEY											
Bourbon—Dom Corn—Dom Amer. Rye—Not Bond		17,809 56	3,466	90,455 387 429	8,235 81		4,328	346		124,639 525 429	
TOTAL		17,865	3,466	91,271	8,316		4,329	346		125,593	22.67%
BLENDED WHISKEY											
Spirits—Dom	1	5,931	17,710	48,332	8,370		6,774	208		87,326	
TOTAL	1	5,931	17,710	48,332	8,370		6,774	208		87,326	15.76%
CANADIAN WHISKEY											
Canadian Whiskey	1	1,950	143	31,409	826	389	33	70		34,821	
TOTAL	1	1,950	143	31,409	826	389	33	70		34,821	6.29%
SCOTCH WHISKEY											
Scotch		1,346		16,721 119		390	10	42		18,510 119	
TOTAL	1	1,346		16,840		390	10	42		18,629	3.36%
TOTAL WHISKEY	3	27,092	21,319	190,890	17,553	799	11,152	670		269,478	48.64%
GIN											
Gin—Dom		2,910	10,228	8,936	547	496	193	33		23,343	
Gin—Imp Gin Spec.—Dom		64		1,494 2,236		356		3 5		1,561 2,597	
TOTAL		2,974	10,228	12,666	547	852	193	41		27,501	4.96%
VODKA											
Vodka—Dom		4,030	30,053	12,101	3,349	2,064	1,034	108		52,739	
Vodka—Imp Vodka Spcc.—Dom				1,164		152				1,316	
TOTAL		4,030	30,053	13,269	3,349	2,216	1,034	108		54,059	9.76%
BRANDY											
Brandy—Dom		2,682	602	18,561	41	1,603	251	40		23,780	
Brandy—Imp Fruit Brandy—Dom				$702 \\ 6,225$		964	93	4 15		70S 7,297	
TOTAL		2,682	602	25,488	41	2,569	344	59		31,785	5.74%

### CLASSIFICATION OF SALES BY CASES Fiscal year ending June 30, 1969

Classification	Gal.	½ Gal.	Quart	Fifth	Pint	Tenth	Half Pint	Min.	3.5	Total	Percent
RUM						0.4.4				0.200	
Rum—Dom Rum—Imp		374	63	8,082 808		834		9		9,299 871	
TOTAL	. —	374	63	8,890		834		9		10,170	1.84%
CORDIALS & LIQUEURS											
Cordials—Dom Cordials—Imp			468	10,2 <b>6</b> 2 1,789	52	385 22		59 34		11,174 1,900	
TOTAL	. 3		468	12,051	52	407		93		13,074	2.36%
SPECIALTIES											
Cocktails—Dom Cocktails—Imp Aleohol		20		745 788	1		215	265 2		1,245 790 13	
TOTAL	_	20		1,533	1		215	267		2,048	.37%
WINES & VERMOUTHS											
Wine—Dom		25,961		47,919			9	84		73,964	
Wine—Imp Misc. Wine—Dom		23,903	1	158 26,594		3,965	$\frac{2}{25}$	$\begin{array}{c} 1\\94\end{array}$		$     \begin{array}{r}       161 \\       54,612     \end{array} $	
Mise. Wine—Imp	. 17	2	52	1,624 1,440	8	150 361	I	1		1,855 1,801	
Vermouth—Dom Vermouth—Imp				1,320	216	155				1,691	
TOTAL	47	49,866	53	79,055	224	4,631	28	180		134,084	24.21%
CHAMPAGNE &											
SP. BURGUNDY Champagne—Dom		627		4,069		196	124			5,016 733	
Champagne—lmp	-			605		128					
TOTAL		627		4,674		324	124			5,749	1.04%
MISCELLANEOUS											
Bitters, Aleoholic							115		8	8	
Bitters, Nonalcohol Ale						4,180	$\frac{115}{67}$		102	$\frac{217}{4,247}$	
Beer						1,535				1,535	
TOTAL						5,715	182		110	6,007	1.08%
TOTAL MISC. &											
WINE	62	60,573	41,467	157,626	4,214	17,548	2,120	757	110	284,477	51.36%
TOTAL CASE SALES	65	87,665	62,786	348,516	21,767	18,347	13,272	1,427	110	553,955	100.00%



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